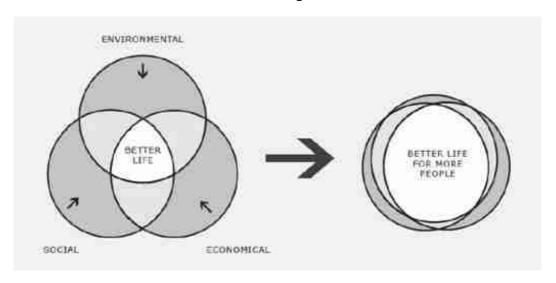


Sustainability is in our genes.

It is integrated in our daily work.

What sustainability means to IKEA



FY17 AT A GLANCE

817 million store visits

460 million shopping centre visits

110 million

IKEA family members. Our most loyal customers are members of IKEA FAMILY. More than 30,000 new members join every day!

2.1 billion
visits to IKEA.com.
137 million visits to the
catalogue & store apps.

EUR 34.1

billion total retail sales

(32.9 billion in FY16*). Total retail sales translated into Euros increased by 3.5%. Adjusted for currency import, total retail sales increased by 3.6%. Total revenue EUR 36.3 billion.

24.9% corporate income tax

Corporate income tax amounted to EUR 0.8 billion globally, which equals an effective corporate tax rate of 24.9% (21.6% in FY16). Our total tax bill including other taxes and duties amounted to approximately EUR 1.3 billion.

EUR 2.5 billion net profit







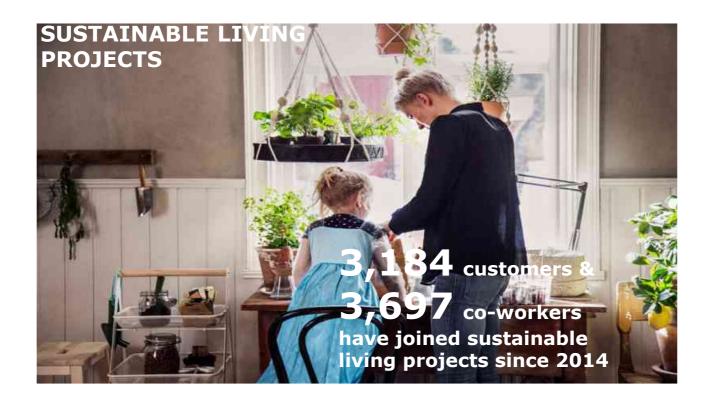






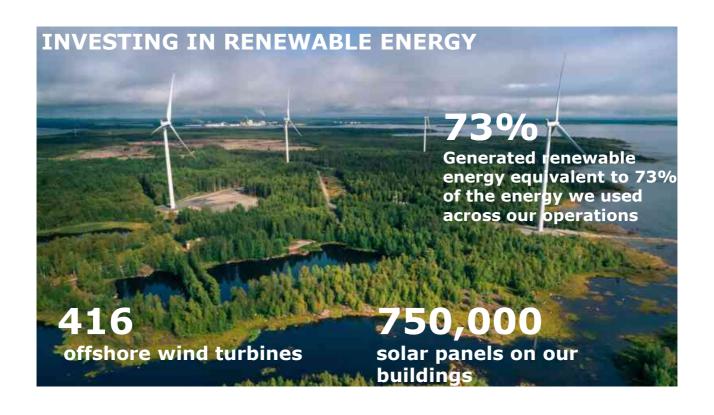




















Passionate about Safety. Passionate about Children – the most important people in the world!

Safe to use products – from the design phase to meeting the end user.

IKEA India





More Sustainable Products

The better the raw material, the better the product.

All our cotton textile products are made of Better Cotton.

IKEA India



Sustainable Living

The biggest difference we can make is in the home!

Making waste segregation a joy!

19



Healthy & Sustainable Food

Veggie balls - a new favorite on the menu!

20



A more sustainable store

Construction Energy Water Waste

IKEA India



Climate Positive Initiatives

Promoting Electrical Vehicles:

- Home deliveries 20% first year
- EV charging for customers

IKEA India 22



Fair & Inclusive

Equality works better! 50/50 women and men

- on all levels and in all departments!

IKEA India

2



"IKEA Friends" - Our Local Community Engagement

Enabling a meaningful change in the local communities by building sustainable partnerships.

Long term good with a **win-win-win** approach for:

- <u>People</u>: Expanded job and commercial opportunities for people in the local communities, especially for vulnerable groups.
- <u>Planet</u>: Improving the impact on the environment.
- <u>Business</u>: Added value to the IKEA customers and by that also to IKEA.

IKEA India



IKEA Friends will enable...

- Recruitment of skilled co-workers to IKEA and IKEA suppliers
- Sourcing of Home Furnishing Collections
- Sourcing of Food
- Offering of Services

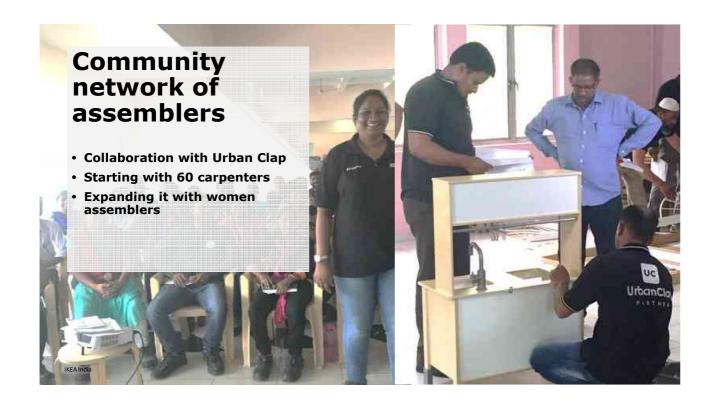
Supported by IKEA Foundation through the DISHA program -

Four initiatives in Hyderabad

IKEA India









Women doing more organic farming _

IKEA buying their vegetables for the restaurants

IKEA Food waste to compost to fertilizer at the farm





THANK YOU!